

# Liability

QBE Asia January 2022



# **Product Liability**

#### By country

PRODUCT/COUNTRY	UNDERWRITING CAPACITY	HONG KONG & MACAU	MALAYSIA	SINGAPORE	VIETNAM
	US\$100M				
Product Liability	US\$50M for North American Export	<b>✓</b>	V	<b>V</b>	<i>V</i>
Wholesale	All markets including countries where QBE is not represented				

#### Appetite in a glance

#### **Target occupation/industry**

Below are occupation/industries QBE has identified as target growth areas:

- Agriculture/commercial fishing/ forestry and logging
- Food and beverage
- Food retailing
- Machinery and equipment
- · Metal product
- Non-metallic mineral product
- Petrochem/chemical and associated product manufacturing
- Pharmaceutical products
- Printing, publishing and recorded media
- Retail personal and household goods
- Textile, clothing, footwear and leather
- Wholesale personal, household goods, basic materials, machinery and motor vehicle
- Wood and paper product

#### **Moderate appetite**

• Children's toys

## **Not QBE appetite**

QBE is not able to support the following products or industries due to the nature of the risks. They include:

- Aircraft, brakes, tyres and bicycles
- Defence
- Firearms/explosives/fireworks/ oil and petroleum products when manufactured to be used as fuel
- Government administration
- Invasive medical equipment
- Motor vehicle retailing and services
- Ship and submarine builders
- Steering suspension
- Tobacco

<sup>\*</sup> restrictions apply for North American exports

### Appetite by occupation/industry

OCCUPATION/INDUSTRY	QBE'S APPETITE
Agriculture/commercial fishing/forestry and logging	
Aircraft, brakes, tyres and bicycles	
Children's toys	
Defence	
Firearms/explosives/fireworks/oil and petroleum products when manufactured to be used as fuel	•
Food and beverage	
Food retailing	
Government administration	
Invasive medical equipment	
Machinery and equipment	
Metal product	
Motor vehicle retailing and services	

OCCUPATION/INDUSTRY	QBE'S APPETITE
Non-metallic mineral product	
Petrochem/chemical and associated product manufacturing	
Pharmaceutical products	
Printing, publishing and recorded media	
Retail - personal and household goods	
Ship and submarine builders	•
Steering suspension	•
Textile, clothing, footwear and leather	
Tobacco	
Wholesale - personal, household goods, basic materials, machinery and motor vehicle	•
Wood and paper product	

# **Public Liability**

#### By country

PRODUCT/COUNTRY	UNDERWRITING CAPACITY	HONG KONG & MACAU	MALAYSIA	SINGAPORE	VIETNAM
Public Liability	US\$100M	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Wholesale	All markets including countries where QBE is not represented				

#### Appetite in a glance

#### **Target occupation/industry**

Below are occupation/industries QBE has identified as target growth areas:

- Agriculture/commercial fishing/ forestry and logging
- · Business services
- Cafes and restaurants
- Casino
- Communication services
- Construction trade services/general construction - contractors general liability policy excl. offshore oil & gas
- Education
- Electricity and gas supply/water sewerage and drainage services
- Finance/insurance/services to finance and insurance
- Food & beverage, pharmaceutical, personal and household goods, machinery and equipment, metal, non-metallic mineral product, petroleum, chemical and associated product, printing, publishing and recorded media
- Food retailing
- Government administration
- Health services/community services
- Hotels
- Manufacturer's occupier's risk for aircraft/brakes, steering suspension/ ship and submarine builders/tobacco/ tyres/bicycles
  - shipbuilders covered for occupiers risk only

- Mining open cut/underground and services to mining
- Motion picture, radio and television services/libraries, museums and the arts
- Motor vehicle retailing and services
- Other services e.g. Church and temple
- Personal services e.g. Salon, hairdressing, massage
- Private households employing staff
- Property services/property owners
- Retail personal and household goods
- Services to agriculture; hunting and trapping
- Sport and recreation theme parks on excess layer only
- Storage (excl. Bailee cover)
- Transport including services to supply, transport - rail (excess layer only), road and other except water, air and space
- Wholesale personal household goods, basic materials, machinery and motor vehicle

#### **Moderate appetite**

- · Fitness centre
- · Theme parks

#### **Not QBE appetite**

QBE is not able to support the following products or industries due to the nature of the risks. They include:

- Government defence
- Water, air and space transport
- Offshore oil and gas
- Firearms/explosives/fireworks/ oil and petroleum products when manufactured to be used as fuel

<sup>\*</sup> restrictions apply for North American exports

### Appetite by occupation/industry

OCCUPATION/INDUSTRY	QBE'S APPETITE
Agriculture/commercial fishing/forestry and logging	•
Business services	
Cafes and restaurants	
Casino	
Communication services	
Construction trade services/general construction - contractors general liability policy excl. offshore oil & gas	
Education	
Electricity and gas supply/water supply, sewerage and drainage services	
Finance/insurance/services to finance and insurance	
Firearms/explosives/fireworks/oil and petroleum products when manufactured to be used as fuel	•
Fitness centre	
Food & beverage, pharmaceutical, personal and household goods, machinery and equipment, metal, nonmetallic mineral product, petroleum, chemical and associated product, printing, publishing and recorded media	•
Food retailing	
Government administration	•
Government defence	
Health services/community services	
Hotels	

OCCUPATION/INDUSTRY	QBE'S APPETITE
Manufacturer's occupier's risk for aircraft/ brakes, steering suspension/ship and submarine builders/tobacco/tyres/bicycles - shipbuilders covered for occupiers risk only	•
Mining open cut/underground and services to mining	
Motion picture, radio and television services/libraries, museums and the arts	
Motor vehicle retailing and services	
Offshore oil and gas	
Other services e.g. Church and temple	
Personal services e.g. Salon, hairdressing, massage	•
Private households employing staff	
Property services/property owners	
Retail - personal and household goods	
Services to agriculture; hunting and trapping	
Sport and recreation - theme parks on excess layer only	
Storage (bailee cover excluded)	
Theme parks	•
Transport including services to transport - rail (excess layer only), road and other except water, air and space	•
Water, air and space transport	•
Wholesale - personal household goods, basic materials, machinery and motor vehicle	•

<sup>\*</sup> restrictions apply for North American exports

# **Combined General Liability**

#### By country

PRODUCT/COUNTRY	UNDERWRITING CAPACITY	HONG KONG & MACAU	MALAYSIA	SINGAPORE	VIETNAM
Combined General Liability	US\$100M	✓	<b>✓</b>	~	<b>✓</b>
Wholesale	All markets including countries where QBE is not represented				

#### Appetite in a glance

#### **Target occupation/industry**

Below are occupation/industries QBE has identified as target growth areas:

- Agriculture/commercial fishing/ forestry and logging
- Beauty services salons, hairdressing
- Cafes and restaurants
- Casino
- Construction trade services/general construction - contractors general liability policy. Offshore (oil & gas) construction excluded.
- Education
- Electricity and gas supply/water supply, sewerage and drainage services
- Food and beverage
- Food, personal and household good
  manufacture, retail and wholesale
- Freight forwarding
- Government administration
- Health services/community services
- Hotels and resorts
- Machinery and equipment

- Metal product
- Mining and services to mining
- Non-metallic mineral product
- Petrochem/chemical and associated product
- Pharmaceutical products
- Places of worship
- Printing, publishing and recorded media
- Property, communication, finance and business services
- Road, rail and other transport including services to transport
- Sports and recreation including museums and arts
- Storage bailee cover excluded
- Textile, clothing, footwear and leather
- Wood and paper product

#### **Moderate appetite**

- · Fitness centre
- · Theme parks

### Not QBE appetite

QBE is not able to support the following products or industries due to the nature of the risks. They include:

- Aircraft/brakes, steering suspension/ firearms/explosives/fireworks/ invasive medical equipment/oil and petroleum products when manufactured to be used as fuel/ ship and submarine builders/ tobacco/tyres/bicycles
- Defence
- Motor vehicle retailing and services
- Offshore oil and gas
- Water, air and space transport

<sup>\*</sup> restrictions apply for North American exports

### Appetite by occupation/industry

OCCUPATION/INDUSTRY	QBE'S APPETITE
Agriculture/commercial fishing/forestry and logging	•
Aircraft/brakes, steering suspension/ firearms/explosives/fireworks/invasive medical equipment/oil and petroleum products when manufactured to be used as fuel/ship and submarine builders/ tobacco/tyres/bicycles	•
Beauty services - salons, hairdressing	
Cafes and restaurants	
Casino	
Construction trade services/general construction - contractors general liability policy. Offshore (oil & gas) construction excluded.	•
Defence	
Education	
Electricity and gas supply/water supply, sewerage and drainage services	
Fitness centre	
Food and beverage	
Food, personal and household good - manufacture, retail and wholesale	•
Freight forwarding	
Government administration	
Health services/community services	
Hotels and resorts	

OCCUPATION/INDUSTRY	QBE'S APPETITE
Machinery and equipment	•
Metal product	
Mining and services to mining	
Motor vehicle retailing and services	•
Non-metallic mineral product	
Offshore oil and gas	•
Petrochem/chemical and associated product	
Pharmaceutical products	
Places of worship	
Printing, publishing and recorded media	
Property, communication, finance and business services	
Road, rail and other transport including services to transport	
Sports and recreation including museums and arts	•
Storage - bailee cover excluded	•
Textile, clothing, footwear and leather	•
Theme parks	•
Water, air and space transport	•
Wood and paper product	

<sup>\*</sup> restrictions apply for North American exports

# **Your QBE Team**



**Andy White**CHIEF UNDERWRITING OFFICER ASIA

T: +65 8339 8258

E: andy.white@qbe.com



**Arati Varma**HEAD OF FINANCIAL, PROFESSIONAL AND LIABILITY LINES ASIA

T: +65 9011 5366

E: arati.varma@qbe.com

Hong Kong Be

**Ben Patrick** 

MARKET LEAD, EMPLOYEES COMPENSATION & LIABILITY AND ASIA HEAD, EMPLOYEES COMPENSATION

EMPLOYEES COMPENSATION

T: +852 2253 3512

E: ben.patrick@qbe.com

Singapore

Tham Kok Hao

**COUNTRY LEAD, LIABILITY** 

T: +65 6477 1063

E: kokhao.tham@qbe.com

Malaysia

Fahmin Wan Ali

MANAGER, FINANCIAL LINES AND LIABILITY, UNDERWRITING

T: +60 3 7861 8414

E: fahmin.wanali@qbe.com.my

Vietnam

Chi Tran

**HEAD OF LIABILITY LINES** 

T: +84 24 6270 4209 E: chi.tran@qbe.com

QBE has a presence in Asia for more than 100 years with representation in Singapore, Hong Kong, Malaysia and Vietnam. We can combine in-depth local knowledge and expertise developed in each individual market and draw on the collective global resources of the entire Group to provide commercial, personal and specialty products and risk management solutions to our customers. Our success is built on the strength of our partnerships with professional insurance brokers, agents and financial advisors. QBE Asia is part of the International Division of QBE Insurance Group Limited, a general insurance and reinsurance company, headquartered in Sydney and listed on the Australia Securities Exchange (ASX). To learn more about QBE, visit www.qbe.com

